

BOARD OF TRUSTEES - OPEN SESSION AMENDED AGENDA

February 26, 2021 @ 9:00 AM

<https://hsc-unm.zoom.us/j/91749256105>

Meeting ID: 917 4925 6105 / Passcode: 614839

1-669-900-6833 / 917 492 561 05#,,,,*614839# US (San Jose)

1-253-215-8782 / 917 492 561 05#,,,,*614839# US (Tacoma)

- I. **CALL TO ORDER – Mr. Terry Horn, Chair, UNM Hospital Board of Trustees**
- II. **ANNOUNCEMENTS (Informational – 5 Minutes)**
- III. **ADOPTION OF AGENDA (Approval/Action - 5 Minutes)**
- IV. **CONSENT ITEMS – Mrs. Bonnie White, UNM Hospital CFO (Approval/Action - 10 Minutes)**
 - [Clifton Larson Allen \(CLA\) - \\$1,917,670](#)
- V. **PUBLIC INPUT (Informational)**
- VI. **APPROVAL OF THE MINUTES**
 - [January 29, 2021 UNMH Board of Trustees Meeting Minutes](#) – Mr. Terry Horn, Chair **(Approval/Action – 5 Minutes)**
- VII. **MISSION MOMENT – Kate Becker to Introduce Cipriano Botello and Christopher Gabaldon (Informational – 10 Minutes)**
- VIII. **ADMINISTRATIVE REPORTS (Informational – 15 Minutes)**
 - [Executive Vice President Update](#) – Dr. Douglas Ziedonis
 - [HSC Committee Update](#) – Dr. Michael Richards
 - [UNMH CEO Report](#) – Mrs. Kate Becker
 - [UNMH CMO Report](#) – Dr. Irene Agostini
 - Chief of Staff Update – Dr. Nathan Boyd
- IX. **UNMH BOT COMMITTEE REPORTS (Informational – 10 Minutes)**
 - [Finance Committee](#) – Mr. Terry Horn
 - Audit & Compliance Committee – Mr. Terry Horn
 - Quality and Safety Committee – Mr. Erik Lujan
 - Native American Services Committee – Mr. Erik Lujan
 - Community Engagement Committee – Mr. Terry Horn
- X. **OTHER BUSINESS**
 - [Financials](#) – Mrs. Bonnie White, UNMH CFO **(Informational – 10 Minutes)**
- XI. **CLOSED SESSION: Vote to close the meeting and to proceed in Closed Session (Approval/Action – Roll Call Vote)**
 - a. Discussion of limited personnel matters pursuant to Section 10-15-1.H (2), NMSA pertaining to the appointment and reappointment of medical providers to the medical staff of UNM Hospital and expansion of medical staff privileges for certain UNM Hospital medical staff providers, including the discussion of matters deemed confidential under the New Mexico Review Organization Immunity Act, Sections 41-9-1E(7) and 41-9-5, NMSA.
 - b. After discussion and determination where appropriate, of limited personnel matters per Section 10-15-1.H (2); and discussion and determination, where appropriate of matters subject to the attorney-client privilege regarding pending or threatened litigation in which UNMH is or may become a participant, pursuant to Section 10-15-1.H (7); and discussion of matters involving strategic and long-range business plans or trade secrets of UNMH pursuant to Section 10-15-1.H (9), NMSA, the Board certified that no other items were discussed, nor were actions taken.
- XII. **Certification that only those matters described in Agenda Item XI were discussed in Closed Session; consideration of, and final action on the specific limited personnel matters discussed in Closed Session. (Approval/Action – Roll Call Vote)**
- XIII. **Adjourn Meeting (Approval/Action)**

Clifton Larson Allen (CLA) - \$1,917,670

**UNM Hospital Board of Trustees
February 2021
Recommendation to HSC Committee
March 2021**

Approval

(1) CLIFTONLARSONALLEN LLP (CLA)

Ownership:

6501 Americas Parkway NE, Suite 500
Albuquerque, NM 87110

Officers Information:

Matthew Bone, Principal

Source of Funds: UNM Hospital Operating Budget

Description: Request approval to purchase Internal Audit Services, which includes, but is not limited to, audit procedures to determine whether operating procedures are followed and internal controls are effective. Services will include performing an annual enterprise risk assessment, conducting internal audits, engagement administration and reporting.

Process: RFP 422-20 - INTERNAL AUDIT SERVICES

Previous Contract: N/A

Previous Term: N/A

Previous Contract Amount: N/A

Contract Term: Four years

Termination Provision: Either party may terminate this Agreement by delivering written notice to the other party at least thirty (30) days in advance of the proposed date of termination.

Contract Amount: Current year estimated cost of \$458,375. The estimated cost over the four (4) year term is \$1,917,670. CLA will provide three thousand (3,000) hours of internal auditing each year for the years 2021 through 2024.

January 29, 2021 UNMH Board of Trustees Meeting Minutes

Agenda Item	Subject/Discussion	Action/Responsible Person
Voting Members Present	Terry Horn, Del Archuleta, Joe Alarid, Kurt Riley, Tamra Mason, Trey Hammond, Jennifer Phillips, Erik Lujan, and Michael Brasher	
Ex-Officio Members Present	Kate Becker, Doug Ziedonis, Michael Richards, Garnet Stokes, Davin Quinn, and Irene Agostini (Nathan Boyd absent)	
Staff Members Present	Mike Chicarelli, Rodney McNease, Marci Romero, Doris Tinagero, Sara Frasch, Sireesha Koppula, Melissa Romine, David Pitcher, Chamiza Pacheco de Alas, Jennifer James, Kim Wagner, Kris Sanchez, Scot Sauder, Doug Brooks, Steve Nuanez, Bonnie White, Ryan Randall, Kori Beech, and Katherine Miefort	
County Officials Present	Julie Morgas-Baca and Clay Campbell	
I. Call to Order	A quorum being established, Mr. Terry Horn, Chair, called the meeting to order at 9:00 AM	
II. Announcements	Mrs. Kate Becker reported that Dr. Nathan Boyd, new Chief of Staff, is not present today. Dr. Boyd is attending a course today with Greeley on medical executive committees and Chief of Staff; therefore, Dr. Davin Quinn will be reporting for the Chief of Staff today.	
III. Adoption of Agenda	Mr. Terry Horn, Chair, stated that under item XIII on the Agenda the reference to "...matters described in Agenda Item IX..." should read "...matters described in Agenda Item VIII..." Mrs. Bonnie White stated that she and Mrs. Kate Becker discussed relocating the Phase III New UNM Hospital Tower (\$365,000,000) Consent Item the discussion/approval under Board Initiatives "Resolution". Chair Horn agreed. Mr. Horn asked if there were any other changes required to the Agenda, hearing none, he requested a motion to adopt the Agenda.	Mr. Trey Hammond made a motion to adopt the agenda with Chair Horn and Mrs. Bonnie White's modification. Dr. Tamra Mason seconded the motion. Motion passed with no objections.
IV. Consent Items	<p>Mrs. Bonnie White, UNM Hospital Chief Financial Officer, presented the below identified Consent Items (documents in BoardBook) for review and approval. Mr. Terry Horn, Chair, indicated the UNMH BOT Finance Committee discussed/reviewed the Consent Items in detail and recommend approval by the full UNM Hospital Board of Trustees. After discussion, Chair Horn requested a motion to approve the Consent Item listed below.</p> <ul style="list-style-type: none"> • Disposition of Assets • Medical Equipment Consultant (\$2,347,325) • 1209 University Clinic – DOH Licensing (\$1,265,000) • 2400 Tucker Clinic – DOH Licensing (\$2,500,000) • Crisis Triage (\$1,300,000) • Uptown Clinic Lease (\$193,600) 	Mr. Del Archuleta made a motion to approve the Consent Item as presented and discussed by Mrs. Bonnie White. Dr. Jennifer Phillips seconded the motion. Motion passed with no objections.
V. Public Input	N/A	

<p>VI. Approval of Minutes</p>	<p>Mr. Terry Horn, Chair, asked for any revisions to the November 20, 2020 UNM Hospital Board of Trustees Meeting Minutes. Dr. Tamra Mason stated on page 3, item VIII. Board Initiatives under the discussion regarding Executive Committee Recommendations. The meeting minutes state “After one year (September 2021) Mr. Kurt Riley to become Secretary” should read “Vice Chair”. Chair Horn agreed. Hearing no other revisions, Mr. Horn requested a motion to approve the November 20, 2020 UNM Hospital Board of Trustees Meeting Minutes with the revision as identified by Dr. Mason.</p>	<p>Dr. Tamra Mason made a motion to approve the November 20, 2020 UNM Hospital Board of Trustees Meeting Minutes of November 20, 2020 with the revision as identified. Mr. Erik Lujan seconded the motion. Motion passed unanimously.</p>
<p>VII. Mission Moment</p>	<p>Mrs. Kate Becker introduced Mr. Steve Nuanez, Manager, Employee Well-Being Program. Mrs. Becker stated that a swag bag was sent to all Board of Trustees Members, which is a sample of the items the employee well-being team distributes during their employee well-being rounds. Mr. Nuanez stated that he appreciates being able to present the Mission Moment to the Trustees. He reviewed the background in regards to how the mission of employee well-being program fits within the larger mission of the hospital. The Employee Well-Being Program was initiated in June 2017 – Program Mission: To create and support a thriving culture of well-being at UNM Hospital by providing support services, resources, activities, and training.</p> <p>Mr. Nuanez described the culture of wellness, efficiency of practice and personal resilience that each of us can do to help us through the challenges of the day. Moving from old culture models of blame and shame and moving towards well being culture; it is human to experience the effects of the work we do and instead of denying it normalizes reactions – we are together – we are a community. A few of the Mission Moment highlights include: handing out snacks during wellness rounds on COVID care units, debriefing with Lifeguard staff following a difficult and emotional patient transport and watching as various team members share their different perspectives and end with a better understanding of how they work together, helping create a Well-Being Champions Team at Eubank Women’s Clinic, and conducting a resilience and support session with Urgent Care when a staff member revealed the death of a close relative due to COVID.</p> <p>UNM Hospital has started a Peer Support Program which will promote a culture of well-being through listening, support and encouragement. Peer support is about being here for one another</p>	
<p>VIII. Closed Session</p>	<p>At 9:25 AM Mr. Terry Horn, Chair, requested a motion to close the Open Session of the meeting and move into Closed Session.</p>	<p>Dr. Jennifer Phillips made a motion to close the Open Session and move to the Closed Session. Mr. Joseph Alarid seconded the motion. Per Roll Call, the motion passed.</p> <p>Roll Call: Mr. Terry Horn – Yes Dr. Jennifer Phillips – Yes Mr. Joseph Alarid -- Yes Mr. Erik Lujan - Yes Mr. Del Archuleta – Yes Mr. Kurt Riley – Yes Dr. Tamra Mason – Yes Mr. Michael Brasher – Yes Mr. Trey Hammond – Yes</p>

<p>Vote to Re-Open Meeting</p>	<p>At 10:29 AM Mr. Terry Horn, Chair, requested a roll call motion be made to close the Closed Session and return the meeting to the Open Session.</p>	<p>Mr. Michael Brasher made a motion to close the Closed Session and return to the Open Session. Dr. Tamra Mason seconded the motion. Per Roll Call, the motion passed.</p> <p>Roll Call: Mr. Terry Horn – Yes Dr. Jennifer Phillips – Yes Mr. Joseph Alarid -- Yes Mr. Erik Lujan - Yes Mr. Del Archuleta – Yes Mr. Kurt Riley – Yes Dr. Tamra Mason – Yes Mr. Michael Brasher -- Yes Mr. Trey Hammond – Yes</p> <p>Mr. Michael Brasher made a motion to acknowledge the Medical Executive Committee Meeting Minutes, the UNMH BOT Committees Meeting Minutes as presented in Closed Session and to acknowledge the Clinical Privileges and Credentialing approval made by the UNMH BOT Quality and Safety Committee. Dr. Jennifer Phillips seconded the acknowledgements. Motion passed with no objections.</p>
<p>IX. Board Initiatives</p>	<p>Mrs. Doris Tinagero, Executive Director Carrie Tingley Hospital (CTH) & Peds Ambulatory, presented for approval Mrs. Mary Cotruzzola as CTH Foundation Advisory Board Community Member. Mr. Terry Horn, Chair, requested a motion to approve.</p> <p>Dr. Davin Quinn presented the Redesigned UNM Hospital Medical Staff Bylaws. An initiative to update and modernize the Bylaws was set in motion over a year ago with an outside consultant assisting in the process; however, in September 2020 they were narrowly rejected for approval by about 10 votes. At that time the Office of Clinical Affairs and the Bylaws Task Force reached out to Medical Staff to review what was controversial with the initial Bylaws and were able to adapt them to make them more appealing. The redesigned Bylaws were presented to the Medical Staff this month and passed by 2/3 majority vote. They were then presented to the UNMH BOT Quality and Safety Committee for approval at their January 22nd meeting. Mr. Erik Lujan, Chair UNMH BOT Quality and Safety Committee, reported the committee discussed and approved the Bylaws at the January 22nd meeting and recommend approval by the full UNM Hospital Board of Trustees. Mr. Terry Horn, Chair, requested a motion to approve.</p>	<p>Mr. Del Archuleta made a motion to approve Mrs. Mary Cotruzzola s CTH Foundation Advisory Board Community Member. Mr. Michael Brasher seconded the motion. The motion passed unanimously.</p> <p>Mr. Erik Lujan made a motion to approve the redesigned UNM Hospital Medical Bylaws as presented by Dr. Quinn. Mr. Joseph Alarid seconded the motion. The motion passed unanimously.</p>

	<p>Mr. Terry Horn, Chair, requested a motion to approve the UNM Hospital New Tower Feasibility Study as presented by Mrs. Bonnie White, UNM Hospital CFO, in Closed Session, approval of A Resolution Ratifying and Approving the Execution and Delivery of the HUD Documents Relating to the Regents of the University of New Mexico’s HUD-Insured Loan; and Authorizing Any Other Necessary Action to Effect the Delivery of the HUD-Insured Loan, and Consent Item Phase III New UNM Hospital Tower (\$365,000,000). Mr. Del Archuleta and Mr. Michael Brasher expressed the importance of the HSC Committee and the Board of Regents understanding that the UNM Hospital Board of Trustees are in full support of this approval with a Letter of Approval signed by Board Members, which could be added as a support memorandum to the State Board of Finance. All Board Members agreed; Chair Horn will draft such letter. Mr. Horn requested a motion to approve.</p>	<p>Mr. Del Archuleta made a motion to approve the UNM Hospital New Tower Feasibility Study, A Resolution Ratifying and Approving the Execution and Delivery of the HUD Documents Relating to the Regents of the University of New Mexico’s HUD-Insured Loan and Authorizing Any Other Necessary Action to Effect the Delivery of the HUD-Insured Loan, and the Phase III New UNM Hospital Tower (\$365,000,000). Mr. Michael Brasher seconded the motion. The motion passed unanimously.</p>
<p>X. Administrative Reports</p>	<p>Dr. Doug Ziedonis presented the Executive Vice President Report (included in BoardBook) Dr. Michael Richards presented the HSC Committee Report (included in Boardbook) Mrs. Kate Becker presented the UNM Hospital CEO Report (included in BoardBook) Dr. Irene Agostini presented the UNM Hospital CMO Report (included in BoardBook)</p>	
<p>XI. UNMH BOT Committee Reports</p>	<p>Mr. Terry Horn gave a brief summary of the November UNMH BOT Finance Committee Meetings Mr. Terry Horn gave a brief summary of the November UNMH BOT Audit & Compliance Committee Meeting Mr. Erik Lujan gave a brief summary of the November UNMH BOT Quality and Safety Committee Meeting Mr. Erik Lujan gave a brief summary of the November Native American Services Committee Meeting Mr. Joseph Alarid indicated there was no report from the UNMH BOT Community Engagement Committee</p>	
<p>XII. Other Business</p>	<p>Mrs. Bonnie White presented the Financial Update through</p>	
<p>XIII. Certification</p>	<p>After discussion and determination where appropriate, of limited personnel matters per Section 10-15-1.H (2); and discussion and determination, where appropriate of matters subject to the attorney-client privilege regarding pending or threatened litigation in which UNMH is or may become a participant, pursuant to Section 10-15-1.H (7); and discussion of matters involving strategic and long-range business plans or trade secrets of UNMH pursuant to Section 10-15-1.H (9), NMSA, the Board certified that no other items were discussed, nor were actions taken.</p>	

XIV. Adjournment	The next scheduled Board of Trustees Meeting will take place Friday, February 26, 2021 at 9:00 AM via Zoom Conference Call. There being no further business, Mr. Terry Horn, Chair, requested a motion to adjourn the meeting.	Mr. Kurt Riley made a motion to adjourn the meeting. Dr. Tamra Mason seconded the motion. The motion passed unanimously. The meeting was adjourned at 11:31 AM.
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Mr. Kurt Riley, Secretary
UNM Hospital Board of Trustees

MISSION MOMENT



Mission Moment

UNM HOSPITAL BOARD OF TRUSTEES
FRIDAY, FEBRUARY 26, 2021

Feedback On My Life-Saving Experience at UNM Hospital - COVID Team

I write in gratitude for the incredible services I received as an inpatient at UNMH from January 13-16 on the COVID-19 floor (5 West, Zinc 3 Team).

The experience of a COVID-19 diagnosis is quite frightening, and I was unsure how to manage my illness while still at home. In 1-1/2 days I went from a COVID diagnosis to COVID pneumonia. When I realized I needed to go to the hospital, UNMH was recommended by my primary care physician. I called for directions and was given excellent parking instructions and specifics on how to find the COVID-ER by a young man who answered the phone, and coincidentally later rolled me from ER to the COVID floor. I am sorry I forgot his name, as he was so thoughtful and upbeat both times we interacted.

I was attended to almost immediately at the ER, and quickly put in a wheel chair and taken to a bed, as I was decompensating quickly. Dr. Patel and his team were all excellent, not just in terms of the professionalism and expertise in identifying COVID pneumonia, but in terms of their thoughtfulness and humane treatment of me in a pretty debilitated state. Dr. Patel also called and reassured my husband.

Praise and Kindness - 5 West (the COVID Floor) Team and Zinc 3 Team

Finally, on 5 West, the COVID floor, where I received care from the Zinc 3 team I have nothing but praise. Dr. Xu was a great physician, very positive and considerate of my needs. The nursing staff – Gabby, my night nurse for three nights, and Hanaa and Jesús, my day nurses – were all very skilled, but also very humane and thoughtful in their treatment. I am especially indebted to Gabby who got me through at least one harrowing night of anxiety, supporting me with both clarity and compassion. I am also indebted to being included in a Clinical Trial for COVID-19 medications.

If I had one word to describe my experience of every UNMH staff member I encountered – over and above their obvious professionalism and expertise – it would be **kindness**. I am so deeply humbled by the care I received, and by the profound commitment of the medical providers in both the ER and COVID floors where they provide such care routinely, for months on end, with mercy and compassion.

Thank you for all you do to make UNMH the quality hospital that it is – I am deeply grateful.



Executive Vice President Update

Dear UNM Hospital Board of Trustees and CEO Becker,

Thanks again for all your support and leadership for UNMH and the UNM Health Sciences Center. Thanks to Dr. Richards for his being able to convey my EVP report today while I am unable to attend. I wanted to share some on-going and exciting work happening in UNM Health and specific to UNM Hospitals.

“Listening and Learning Tour” of my first 90 days:

Over the past 90 days I have had the opportunity to continue to meet, listen and learn from many administrative leaders, faculty, students, and staff in our health system and health sciences campus, including recently providing a more comprehensive report to the UNM Regents several weeks ago.

Last Friday I initiated a new **Health System Executive Leadership Group** that includes the Senior Vice Chancellor of Clinical Affairs, CEOs of the Health System Entities and UNM Comprehensive Cancer Center, and Dean of the School of Medicine. We were able to review the October 2019 UNM Health Systems retreat summary, and I was able to share my reflections on what were my observations in the past 90 days and some initial thoughts on our Health System, including planning an updated strategic planning process. At our next meeting I will be able to provide more detail regarding this effort and also how this will align with the UNM “One University” Strategic Planning process.

“LEADing To Excellence” (LET) half-day event:

Since our last UNMH BOT, I was able to meet with about 1000 UNM clinical system leaders from all disciplines and specialties, including faculty, clinicians, staff, and administrative leaders. This was a great opportunity for me to thank everyone for their leadership and impact, answer questions, and share about myself, reflections on the first 60 days, and some initial perspectives on critical issues and opportunities for our health care system. The event was filled with fun, tears of joy, and much learning about our current activities, new programs to support our patients, families, and one another, and leadership training on ways to be more effective and enhance our communication and impact. There were many points of pride shared at the meeting. Issues coming into focus for the next year include: COVID & Health Care System transformations – New Tower/Primary Care, Patient experience and quality, Diversity, Equity, and Inclusion – Health Equity, Anti-racism, & Workforce / Learners, Primary Care and Population Health expansion, Wellness and Work Environment, greater collaboration with main campus, and increasing career development, academic activities, and Workforce development. Our primary focus on providing compassionate, state-of-the-art, quality patient care that is accessible and improves the lives of all New Mexicans is most vital.

Education

I wanted to express my gratitude for all those involved in helping the School of Medicine obtain full accreditation from the Accreditation Council for Graduate Medical Education. This is a major accomplishment and ensures that we continue as the only academic health center in the

state. This accreditation covers our 60+ residency and fellowship programs and is essential to our mission.

Diversity

I want to thank the leadership at UNMH and across campus who put on some excellent Black History Month events. I also wanted to mention that the HSC Inclusive Excellence Council, under the HSC Office for Diversity, Equity and Inclusion, has been formed and will start working on how we can continue to grow, learn from each other and make meaningful change towards a more inclusive and supportive environment. We look forward to also making sure the IEC is able to listen to all the voices, including those who feel invisible and historically not heard or represented. There will be many opportunities for others not on the council to be actively involved, including through subcommittees and other work groups.

Exciting News

UNM's stroke program has officially been accredited by the Joint Commission as the First Comprehensive Stroke Center in New Mexico. This is a major accomplishment that was years in the making and I want to thank Dr. Michel Torbey, Chair of Neurology, and his entire staff who have been working on this designation.

Thank a Resident and Fellow

Today is a very big day! Please take a moment to thank a Resident or Fellow as part of national Thank You day!

Vaccinations Continue

Just also wanted to touch on the work still happening at The Pit. We have administered more than 36,000 doses of the Pfizer vaccine as of last week. Just an incredible accomplishment and we are ready to ramp up that effort as soon as more shipments of vaccines come to New Mexico. We are working with the state and other health care partners on how the Johnson and Johnson vaccine could be utilized. More news to come on that next month.

Thank you again for the work you all do and your commitment to our institution. I am truly grateful for your service, leadership, and support. Best wishes.

Douglas Ziedonis, MD, MPH

EVP of UNM Health Sciences and CEO of the UNM Health System

HSC Committee Update

MEMORANDUM

To: UNMH Board of Trustees

From: Mike Richards, MD
Senior Vice Chancellor Clinical Affairs, UNM Health System

Date: February 26, 2021

Subject: Monthly Health System Activity Update

This report represents unaudited year to date January 2021 activity and is compared to audited year to date January 2020 activity.

Activity Levels: Health System clinical activity remains exceptionally high, particularly in adult inpatient activity, even with decreasing COVID volumes. In comparison to prior year, key clinical measures include:

- Total inpatient days are up 2%
 - UNM adult inpatient days are up 13%
 - SRMC adult inpatient days are up 27%
- Total discharges are down 4%
 - UNM adult discharges are up 2%
 - SRMC adult discharges are up 4%
- Adult length of stay (without obstetrics) is up 11%
- Case Mix Index (CMI) is up 9%
- Total outpatient activity is down 1%
 - Primary care clinic visits are up 2%
 - Specialty and other clinic visits are down 8%
 - Emergency visits are up 43% over prior year
- Surgical volume is down 10%
- Births are down 10%
- UNM Medical Group RVUs are down 7%

Finances: Health System had total year-to-date operating revenue of \$937.5 million, representing a 7% increase over prior year. Total non-operating revenue was \$130 million, representing a 17% increase over prior year primarily due to Non-recurring State Appropriations in FY20 and increase in CARES Act Funding not recognized during the same time period last year. Total operating expenses were \$995.4 million, representing a 7% increase over prior year. Health System margin was \$72.1 million as compared to \$57.8 million prior year.

The balance sheet is stable with a current ratio of 1.78 as compared to 1.90 prior year. The cash and cash equivalents for UNM Health System is \$539.5 million as compared to \$422.8 million prior year. Net patient receivables are up 12% and total assets are up 15%. Total liabilities are up 18% over prior year. Total net position is up 12% over prior year.

UNM HS Total Operations - Stats Snapshot
YTD January 31, 2021

	FY 2021	FY 2020	Change		FY 2021	Variance	
	Actual	Actual	Units	%	Budget	Units	%
Patient Days							
HS	129,313	126,483	2,831	2%	125,719	3,594	3%
UNMH	106,199	103,663	2,536	2%	102,174	4,025	4%
Adult	68,352	60,469	7,883	13%	60,169	8,183	14%
Obstetrics	7,170	6,933	237	3%	6,999	171	2%
Pediatric	23,834	26,162	(2,328)	-9%	25,931	(2,097)	-8%
Observation	6,843	10,099	(3,256)	-32%	9,075	(2,232)	-25%
Psychiatric	13,320	14,072	(752)	-5%	14,454	(1,134)	-8%
Adult	8,017	8,409	(392)	-5%	8,509	(492)	-6%
Pediatric	5,303	5,663	(360)	-6%	5,945	(642)	-11%
SRMC	9,794	8,747	1,047	12%	9,091	703	8%
Adult	8,156	6,409	1,747	27%	6,700	1,456	22%
Observation	1,638	2,338	(701)	-30%	2,391	(753)	-32%
Discharges							
HS	24,072	26,588	(2,516)	-9%	26,185	(2,113)	-8%
UNMH	20,034	22,009	(1,975)	-9%	21,563	(1,529)	-7%
Adult	8,914	8,699	215	2%	8,547	367	4%
Obstetrics	1,929	2,034	(105)	-5%	2,148	(219)	-10%
Pediatric	3,382	4,240	(858)	-20%	4,272	(890)	-21%
Observation	5,809	7,036	(1,227)	-17%	6,596	(787)	-12%
Psychiatric	1,192	1,446	(254)	-18%	1,447	(255)	-18%
Adult	801	936	(135)	-14%	933	(132)	-14%
Pediatric	391	510	(119)	-23%	514	(123)	-24%
SRMC	2,846	3,133	(287)	-9%	3,175	(329)	-10%
Adult	1,689	1,629	60	4%	1,671	18	1%
Observation	1,157	1,504	(347)	-23%	1,504	(347)	-23%
LOS							
HS	5.4	4.8	0.6	13%	4.8	0.6	12%
UNMH	5.3	4.7	0.6	13%	4.7	0.6	12%
Adult	7.7	7.0	0.7	10%	7.0	0.6	9%
Obstetrics	3.7	3.4	0.3	9%	3.3	0.5	14%
Pediatric	7.0	6.2	0.9	14%	6.1	1.0	16%
Observation	1.2	1.4	(0.3)	-18%	1.4	(0.2)	-14%
Psychiatric	11.2	9.7	1.4	15%	10.0	1.2	12%
Adult	10.0	9.0	1.0	11%	9.1	0.9	10%
Pediatric	13.6	11.1	2.5	22%	11.6	2.0	17%
SRMC	3.4	2.8	0.6	23%	2.9	0.6	20%
Adult	4.8	3.9	0.9	23%	4.0	0.8	20%
Observation	1.4	1.6	(0.1)	-9%	1.6	(0.2)	-11%
CMI w/o Newborn							
HS (excluding Behavioral)	2.184	2.007	0.177	9%	2.080	0.104	5%
UNMH	2.239	2.054	0.185	9%	2.081	0.159	8%
Psychiatric-Adult	1.176	1.141	0.035	3%	1.140	0.036	3%
Psychiatric-Pediatric	1.131	1.087	0.044	4%	1.103	0.028	3%
SRMC	1.738	1.592	0.146	9%	1.622	0.116	7%
Primary Clinics							
HS	112,110	109,965	2,145	2%	104,119	7,991	8%
UNMH	103,453	101,281	2,172	2%	95,035	8,418	9%
SRMC	8,657	8,684	(27)	0%	9,084	(427)	-5%

UNM HS Total Operations - Stats Snapshot
YTD January 31, 2021

	FY 2021	FY 2020	Change		FY 2021	Variance	
	Actual	Actual	Units	%	Budget	Units	%
Specialty Clinics							
HS	239,620	270,776	(31,156)	-12%	256,277	(16,657)	-6%
UNMH - Adult	153,708	172,059	(18,351)	-11%	155,282	(1,574)	-1%
UNMH - Pediatric	43,207	51,845	(8,638)	-17%	44,969	(1,762)	-4%
SRMC	15,891	17,546	(1,655)	-9%	17,639	(1,748)	-10%
UNMMG	26,814	29,326	(2,512)	-9%	38,387	(11,573)	-30%
Other Clinics							
Rad/Onc	14,313	16,340	(2,027)	-12%	17,771	(3,458)	-19%
Med/Onc	22,407	26,471	(4,064)	-15%	26,722	(4,315)	-16%
CPC	26,380	20,574	5,806	28%	21,500	4,880	23%
UPC	86,505	82,919	3,585	4%	93,177	(6,673)	-7%
Urgent Care	5,443	13,192	(7,749)	-59%	12,129	(6,686)	-55%
Emergency Room							
HS	82,224	57,448	24,776	43%	62,525	19,699	32%
UNMH - Adult	62,978	32,189	30,789	96%	35,335	27,643	78%
UNMH - Pediatric	9,037	12,936	(3,899)	-30%	13,998	(4,961)	-35%
SRMC	10,209	12,323	(2,114)	-17%	13,192	(2,983)	-23%
Total Outpatient Visits							
HS	589,001	597,686	(8,684)	-1%	594,220	(5,219)	-1%
UNMH	527,430	529,807	(2,376)	0%	515,918	11,512	2%
SRMC	34,757	38,553	(3,796)	-10%	39,915	(5,158)	-13%
UNMMG	26,814	29,326	(2,512)	-9%	38,387	(11,573)	-30%
Total Surgeries							
HS	12,457	13,867	(1,410)	-10%	12,710	(253)	-2%
UNMH	10,978	11,891	(913)	-8%	10,682	296	3%
SRMC	1,479	1,976	(497)	-25%	2,028	(549)	-27%
Other							
Births	1,598	1,769	(171)	-10%	1,692	(94)	-6%
ECT	287	394	(107)	-27%	381	(94)	-25%
Derm MOHS	2,371	2,103	268	13%	2,195	176	8%
CC Procedures	1,011	973	38	4%	985	26	3%
Infusion Clinics	11,527	13,838	(2,311)	-17%	14,392	(2,865)	-20%
Work RVU's							
HS	1,829,979	1,961,083	(131,103)	-7%	1,948,814	(118,834)	-6%
SOM	1,553,934	1,631,290	(77,356)	-5%	1,593,056	(39,122)	-2%
SRMC	162,363	204,108	(41,745)	-20%	217,363	(55,000)	-25%
MG Clinic	32,164	36,625	(4,461)	-12%	46,814	(14,650)	-31%
Cancer Center	81,519	89,060	(7,541)	-8%	91,581	(10,061)	-11%
FTE's							
HS	7,971	7,488	483	6%	8,245	(274)	-3%
UNMH	6,826	6,411	415	6%	7,062	(236)	-3%
SRMC	557	520	38	7%	555	3	1%
UNMMG	587	557	30	5%	628	(41)	-7%

UNM HS Total Operations Snapshot
YTD January 31, 2021
(in thousands)

	FY 2021	FY 2020	Change		FY 2021	Variance	
	Actual	Actual	\$	%	Budget	\$	%
Net Patient Revenue							
HS	904,591	842,866	61,725	7%	835,451	69,140	8%
UNMH	635,050	568,395	66,655	12%	552,015	83,035	15%
CANCER CENTER	61,409	57,544	3,865	7%	59,795	1,614	3%
PSYCHIATRIC-ADULT	14,215	14,878	(662)	-4%	17,030	(2,814)	-17%
PSYCHIATRIC-PEDIATRIC	6,609	7,120	(510)	-7%	7,059	(449)	-6%
SRMC	46,321	47,933	(1,612)	-3%	46,936	(614)	-1%
UNMMG	140,986	146,996	(6,010)	-4%	152,618	(11,631)	-8%
Other Operating Revenue							
HS	32,884	33,874	(991)	-3%	36,166	(3,283)	-9%
UNMH	28,596	30,729	(2,134)	-7%	32,425	(3,829)	-12%
CANCER CENTER	-	-	-	-	-	-	-
PSYCHIATRIC-ADULT	1,538	1,139	399	35%	1,578	(40)	-3%
PSYCHIATRIC-PEDIATRIC	259	194	66	34%	209	50	24%
SRMC	932	736	196	27%	960	(28)	-3%
UNMMG	1,558	1,076	483	45%	994	564	57%
Total Operating Revenue							
HS	937,475	876,741	60,734	7%	871,618	65,857	8%
UNMH	663,645	599,124	64,521	11%	584,440	79,206	14%
CANCER CENTER	61,409	57,544	3,865	7%	59,795	1,614	3%
PSYCHIATRIC-ADULT	15,754	16,017	(264)	-2%	18,608	(2,854)	-15%
PSYCHIATRIC-PEDIATRIC	6,869	7,313	(445)	-6%	7,268	(399)	-5%
SRMC	47,254	48,669	(1,416)	-3%	47,896	(643)	-1%
UNMMG	142,545	148,072	(5,527)	-4%	153,612	(11,067)	-7%
Total Operating Expense							
HS	995,445	929,936	65,509	7%	942,126	53,319	6%
UNMH	699,394	638,455	60,939	10%	636,879	62,515	10%
CANCER CENTER	61,409	57,544	3,865	7%	59,795	1,614	3%
PSYCHIATRIC-ADULT	25,133	24,796	336	1%	26,368	(1,235)	-5%
PSYCHIATRIC-PEDIATRIC	13,574	13,021	553	4%	13,363	211	2%
SRMC	53,034	49,247	3,787	8%	51,685	1,349	3%
UNMMG	142,902	146,873	(3,971)	-3%	154,036	(11,134)	-7%
Operating (Loss)/Gain							
HS	(57,970)	(53,196)	(4,775)	9%	(70,508)	12,538	-18%
UNMH	(35,748)	(39,331)	3,582	-9%	(52,439)	16,691	-32%
CANCER CENTER	(0)	0	(0)	-120%	0	(0)	-200%
PSYCHIATRIC-ADULT	(9,379)	(8,779)	(600)	7%	(7,760)	(1,619)	21%
PSYCHIATRIC-PEDIATRIC	(6,705)	(5,707)	(998)	17%	(6,095)	(610)	10%
SRMC	(5,781)	(577)	(5,203)	901%	(3,789)	(1,991)	53%
UNMMG	(357)	1,199	(1,556)	-130%	(424)	67	-16%
Non-Operating Revenue							
HS	130,032	111,045	18,988	17%	81,197	48,836	60%
UNMH	106,289	91,419	14,869	16%	61,145	45,144	74%
CANCER CENTER	-	-	-	-	-	-	-
PSYCHIATRIC-ADULT	9,866	9,676	190	2%	9,484	382	4%
PSYCHIATRIC-PEDIATRIC	4,169	4,460	(292)	-7%	4,198	(29)	-1%
SRMC	5,805	651	5,154	791%	2,191	3,615	165%
UNMMG	3,904	4,838	(934)	-19%	4,179	(275)	-7%

UNM HS Total Operations Snapshot
 YTD January 31, 2021
 (in thousands)

	FY 2021	FY 2020	Change		FY 2021	Variance	
	Actual	Actual	\$	%	Budget	\$	%
<i>Increase/(Decrease) in Net Position</i>							
HS	72,062	57,849	14,213	25%	10,689	61,373	574%
UNMH	70,540	52,089	18,452	35%	8,705	61,835	710%
CANCER CENTER	(0)	0	(0)	-120%	0	(0)	-200%
PSYCHIATRIC-ADULT	487	897	(410)	-46%	1,724	(1,237)	-72%
PSYCHIATRIC-PEDIATRIC	(2,537)	(1,247)	(1,290)	103%	(1,897)	(639)	34%
SRMC	25	74	(49)	-67%	(1,599)	1,623	-102%
UNMMG	3,547	6,037	(2,490)	-41%	3,755	(209)	-6%

UNM HS Total Operations - Balance Sheet Snapshot
YTD January 31, 2021

(in thousands)	FY 2021	FY 2020	Change	
	Actual	Actual	\$	%
<i>Cash & Cash Equivalents</i>				
HS	539,511	422,779	116,732	28%
UNMH	486,529	370,280	116,248	31%
SRMC	31,099	32,070	(970)	-3%
UNMMG	21,883	20,429	1,453	7%
<i>Total Assets</i>				
HS	1,353,686	1,180,578	173,108	15%
UNMH	1,052,414	902,348	150,066	17%
SRMC	151,586	161,211	(9,625)	-6%
UNMMG	154,644	121,830	32,814	27%
Elimination	(4,959)	(4,811)	(148)	3%
<i>Total Liabilities</i>				
HS	679,498	578,453	101,046	17%
UNMH	472,059	390,483	81,575	21%
SRMC	130,950	140,599	(9,649)	-7%
UNMMG	81,449	52,181	29,268	56%
Elimination	(4,959)	(4,811)	(148)	3%
<i>Total Net Position</i>				
HS	674,187	602,125	72,062	12%
UNMH	580,356	511,865	68,491	13%
SRMC	20,636	20,611	25	0%
UNMMG	73,196	69,649	3,547	5%

UNM HS Total Operations - Balance Sheet
YTD January 31, 2021
(In thousands)

	Total HS	Total HS FY 2020	FY 20 vs. FY 21	
			\$ Change	% Change
ASSETS				
Cash	502,564	385,799	116,765	30%
Marketable Securities	36,947	36,980	(34)	0%
Patient Receivable	484,165	439,859	44,306	10%
Total Allowance for Doubtful Accounts	(298,301)	(273,833)	(24,468)	9%
Total Net Patient Receivable	185,863	166,026	19,838	12%
IME, GME, DSH Receivable	68,724	71,210	(2,486)	-3%
Related Party A/R	11,403	7,829	3,574	46%
AR- County Mill Levy	(2,792)	1,936	(4,729)	-244%
Other Receivables	24,268	19,614	4,654	24%
3rd Party Settlements	11,286	11,287	(1)	0%
Prepaid	12,596	7,453	5,143	69%
Inventory	20,755	19,194	1,561	8%
Total Current Assets	871,613	727,327	144,286	20%
Assets Whose Use is Limited	143,803	112,821	30,982	27%
Rest Cash Equiv for Debt Service	-	6,313	(6,313)	-100%
Prepaid Expense & Deposits - Mgmt Co	1,496	2,053	(558)	-27%
PP&E	850,064	825,318	24,746	3%
Accumulated Depreciation	(514,222)	(494,186)	(20,036)	4%
Total Net PP&E	335,843	331,132	4,710	1%
Total Non-Current Assets	481,141	452,319	28,822	6%
Total Assets	1,352,754	1,179,646	173,108	15%
DEFERRED OUTFLOWS	932	932	-	0%
LIABILITIES				
Payable to UNM & UNM Affiliates	77,886	52,293	25,593	49%
Accounts Payable	122,031	77,013	45,018	58%
3rd Party Settlements	91,546	67,159	24,387	36%
Accrued Compensation	44,299	32,802	11,497	35%
Payroll Liabilities	29,775	43,655	(13,880)	-32%
Bonds Payable - Current	5,950	10,225	(4,275)	-42%
Interest Payable Bonds	313	2,651	(2,338)	-88%
Other Accrued Liabilities	118,192	97,224	20,969	22%
Total Current Liabilities	489,993	383,021	106,972	28%
Total Long-Term Liabilities	188,446	194,372	(5,926)	-3%
Total Liabilities	678,439	577,394	101,046	18%
DEFERRED INFLOWS	1,059	1,059	-	0%
NET POSITION				
Restricted Fund	33,112	37,442	(4,330)	-12%
Restrict Trst Ind & Debt Agree	37,147	39,565	(2,418)	-6%
PP&E Fund	140,812	131,560	9,253	7%
General Fund	463,116	393,559	69,558	18%
Total Net Position	674,187	602,125	72,062	12%
<i>Current Ratio</i>	<i>1.78</i>	<i>1.90</i>	<i>(0.12)</i>	<i>-6%</i>

UNMH CEO Report

MEMORANDUM

To: Board of Trustees

From: Kate Becker
Chief Executive Officer

Date: February, 2021

Subject: UNMH Monthly Activity Update

The Hospital has been involved in a variety of activities and this report will focus on operations through January 2021.

Finance: Inpatient adult volume is better than budget by 14% for the month of January and better than budget by 12% year to date. Inpatient pediatric volume is behind budget 8% for the month of January and behind budget by 7% year to date. Observation days are below budget by 25% year to date. Total inpatient discharges are 4% lower than budget year to date. Case mix index is higher than prior year by 8.8% at 2.24 year to date and average length of stay is up 12% compared to prior year. Outpatient clinic visits are 15% lower than budget for the month of January and are 2% better than budget for the year. Emergency department arrivals are 20% under budget for the month of January and below year to date budget by 18%. Behavioral health patient days are under budget by 7.8% and behavioral health clinic visits are behind budget by 1.9% year to date. Net margin year to date is positive at \$68.5 million with \$43.5 million available for operations after setting aside \$25 million for capital investment. Net patient revenues are positive compared to year to date budget and prior year. Operating expenses are over budget by \$63.1 million, primarily in employee compensation and benefits, medical services and equipment. Non-operating revenues include \$45.1 million recorded for CARES Act funding received from HHS.

Native American Liaison: UNMH is pleased to announce the planned opening of our first permanent UNMH clinic in Gallup, NM! We anticipate opening in mid-March 2021 pending regulatory clearance. The UNMH Gallup clinic will extend specialty services to Northwest New Mexico, serving greater Gallup, Zuni Pueblo, and the Navajo area. This helps us to fulfill our mission as a specialty care provider in New Mexico. Outpatient referrals from tribal healthcare entities to UNMH increased over the last quarter, nearing pre-Covid referral patterns. In early February, UNMH met with Albuquerque Area I.H.S. (AAIHS) to review progress on wait-times within certain subspecialty clinics; of note, wait times for Native American patients has decreased by 6% during 3rd quarter 2020. Our quarterly report on referrals is due to AAIHS in April 2021. UNMH continues to work with the State of NM HSD Medical Assistance Division to capture and report visits eligible for 100% Federal Match. We recently completed a care coordination agreement with 638 Tribal Facility Fort Defiance Indian Hospital. UNM has reached out to Laguna Healthcare Corporation, a new 638 healthcare entity for Laguna Pueblo, as we directly coordinate care and claims for Laguna pueblo members. The new calendar year brings new leadership and change within tribal governments. Several pueblos have new governors this year: Zia, Cochiti, Isleta, Santa Ana, and Ohkay Owingeh. Our team at Native American Health Services has reached out to offer 1:1 orientation for new pueblo leaders. Additionally, a key person at Albuquerque Area I.H.S. is retiring, so we will work closely with AAIHS as they bring in new leaders. Last, there has been turnover at APCG Inc, the administrative arm of the All Pueblo Council of Governors, with Amber Carrillo assuming the executive director role from interim Pam Mahooty. We formally requested our annual Spring consultative visit with APCG and are awaiting confirmation to appear as an agenda item at the APCG monthly meeting on April 22, 2021.

Bernalillo County: A Request for Proposal for architectural services for the proposed Crisis Triage center was issued in late January and closed on February 15, 2021. A selection committee with representatives from UNMH and Bernalillo County will evaluate responses and select an architect during March 2021. In addition UNMH and Bernalillo County have initiated planning for the next phase of Behavioral Health program development which would focus on gaps in the system and expanding capacity. Bernalillo County, IHS and UNMH representatives will meet in early March to review and update the status of deliverables under the UNMH Lease Agreement prioritized in Exhibit C of the MOU.

If there are any questions on this or other matters, please feel free to contact me.

UNMH CMO Report

Date: February 26, 2021
To: UNMH Board of Trustees
From: Irene Agostini, MD
UNMH Chief Medical Officer

The CMO Board report for February will highlight the successful Accreditation Council for Graduate Medical Education (ACGME) survey, COVID-19 demobilization and Vaccines at the Pit.

ACGME Survey

We are excited to announce that UNM SOM has received Continued Accreditation from the Accreditation Council of Graduate Medical Education (ACGME), the national organization that accredits all sponsoring institutions such as UNM as well as all medical residencies and fellowship. The institution received a commendation for substantial compliance with all institutional requirements, with no citations.

The standards for training residents and fellows have changed over the past 10 years, and we have been keeping up by developing new methods of support and oversight. We received an institutional site visit in October 2020, focused on the learning and working environment and program oversight. The Learning Environment Office was established in June 2019 and has successfully provide guidance and training on creating positive learning environments for all our learners as well as a mechanism for our learners to report concerns. The Senior Associate Dean of Graduate Medical Education, Dr. Joanna Fair, closely collaborates with our UNMH partners (CEO Kate Becker, COO Mike Chicarelli, CMO Dr. Irene Agostini, CNO Patti Kelley) on ensuring the safety and well-being of all our learners in the UNMH environment.

Here is some additional information on next steps:

- UNM SOM GME institutional self-study underway
 - Due May 31, 2021
- Ongoing oversight of GME programs by the Designated Institute Official (DIO), Dr. Joanna Fair, and Graduate Medical Education Committee (GMEC)
- Continued collaboration with and support by all partners:
 - Dr. McGrew
 - Learning Environment Office
 - UNMH leadership
 - Program Directors/Coordinators
 - Resident/fellow council
 - Dr. Ziedonis

COVID-19 Demobilization

Our intensive care units continue to be quite full and over our normal 72 bed capacity due to the long length of stay of the very ill COVID patients. The number of progressive care COVID patients has decreased dramatically and we are now better able to provide much of the delayed care that happened during the pandemic. We are now down to three units that house COVID-19 patients.

The BBRP operating room, previously used for adult intensive care during COVID-19, has returned to treating pediatric patients. We are currently utilizing all three operating suites (BBRP, OSIS and Main) at full capacity. Because of the amount of delayed care over the past year, we are working hard to get patients in for the surgeries they need.

COVID-19 Vaccines at the Pit

Through Feb. 23, UNMH has provided 41,405 COVID-19 vaccines! We continue to work with the NM DOH to create a seamless, efficient process to get New Mexicans vaccinated. We are very proud that New Mexico has remained in the top four states in the nation for vaccines given per 100,000 people.

Finance Committee

UNM HOSPITAL BOARD OF TRUSTEES**Finance Committee Meeting**

Wednesday, February 24, 2021 10:00 AM via Zoom

Objectives

- Provide financial and human resources oversight of UNM Hospitals.

Finance Committee Meeting:

- Approval of January 27, 2021 Finance Committee meeting minutes
- Approval of January 26, 2021 Finance Committee Feasibility Study Review meeting minutes
- Consent Items
 - Clifton Larson Allen \$1,917,670
- Financial Update for the seven months ended January 31, 2021
- HR Updates
 - Med Crisis Leave Bank Campaign
 - Turnover Rates
 - Employee Service Awards
 - Stress Levels
 - COVID Vaccination rates

Next UNM Hospital Finance Committee meeting is scheduled to convene April 28, 2021.

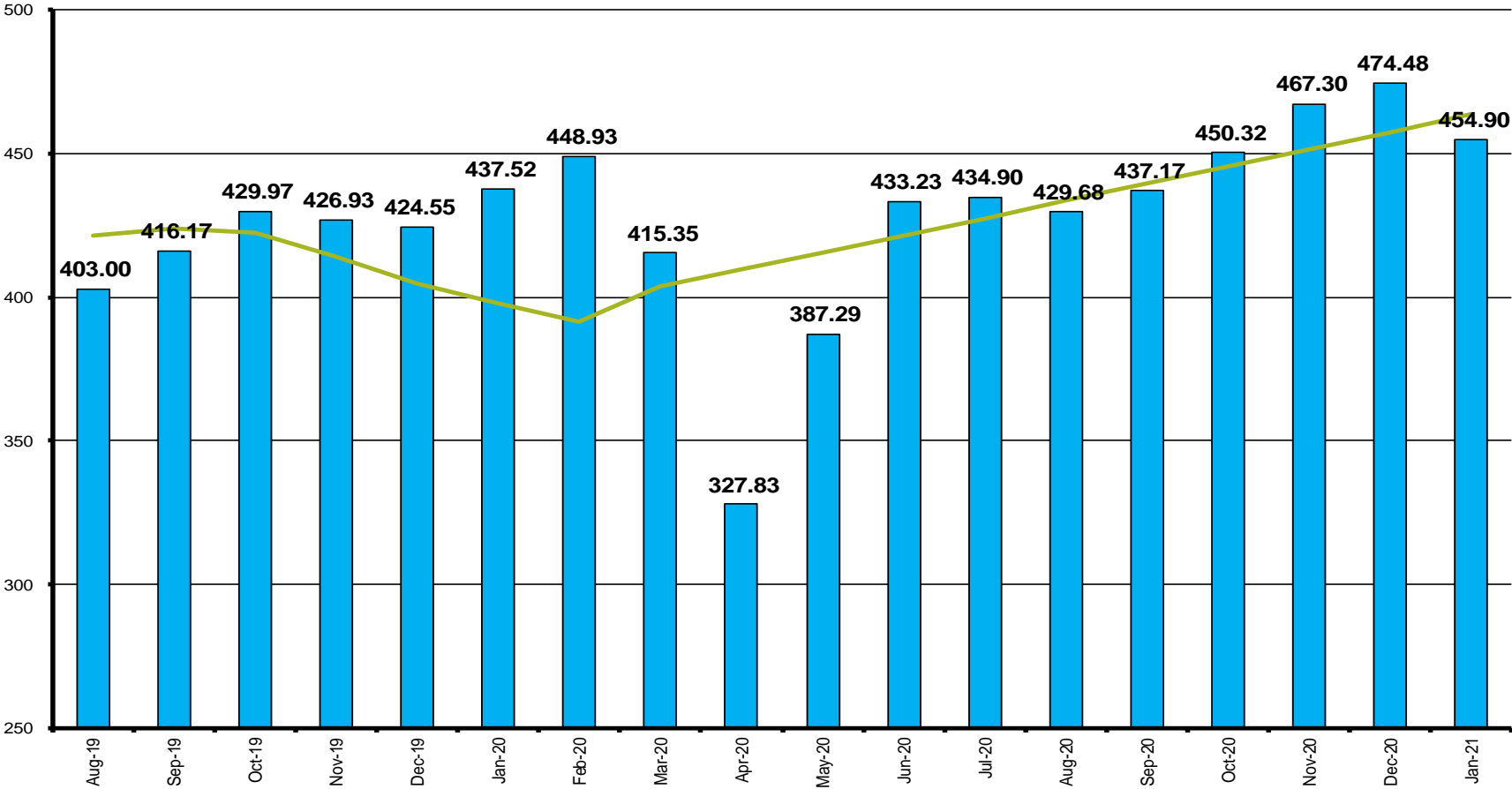
Financials

UNM Hospitals

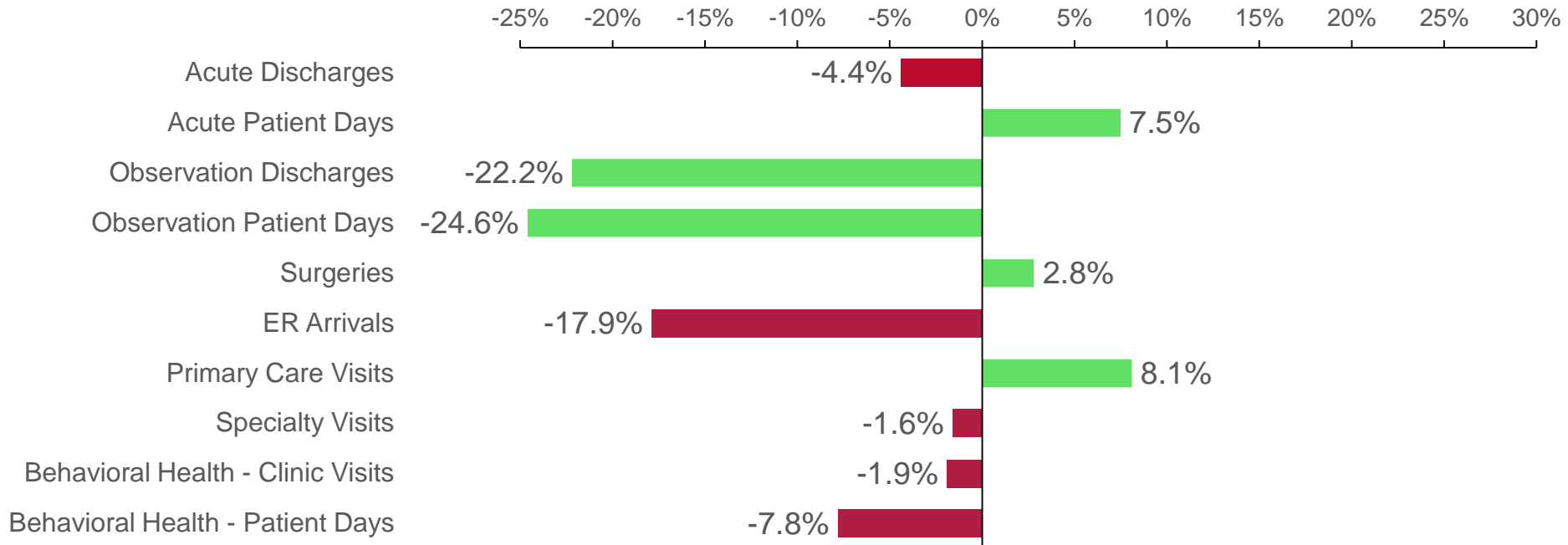
Financial Update Through January 2021

**UNM Hospital
Average Daily Census
Through January 2021**

■ Avg Daily Census — Trend Line

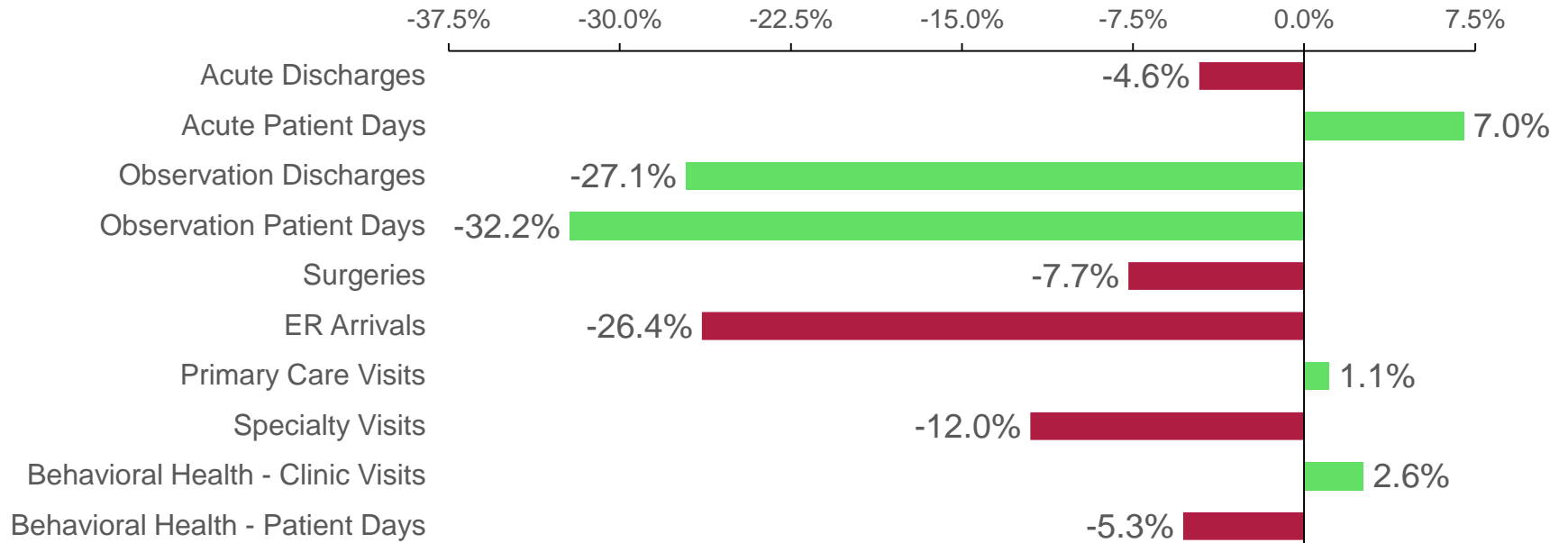


**UNM Hospital
YTD Stats Variance to Budget
Through January 2021**



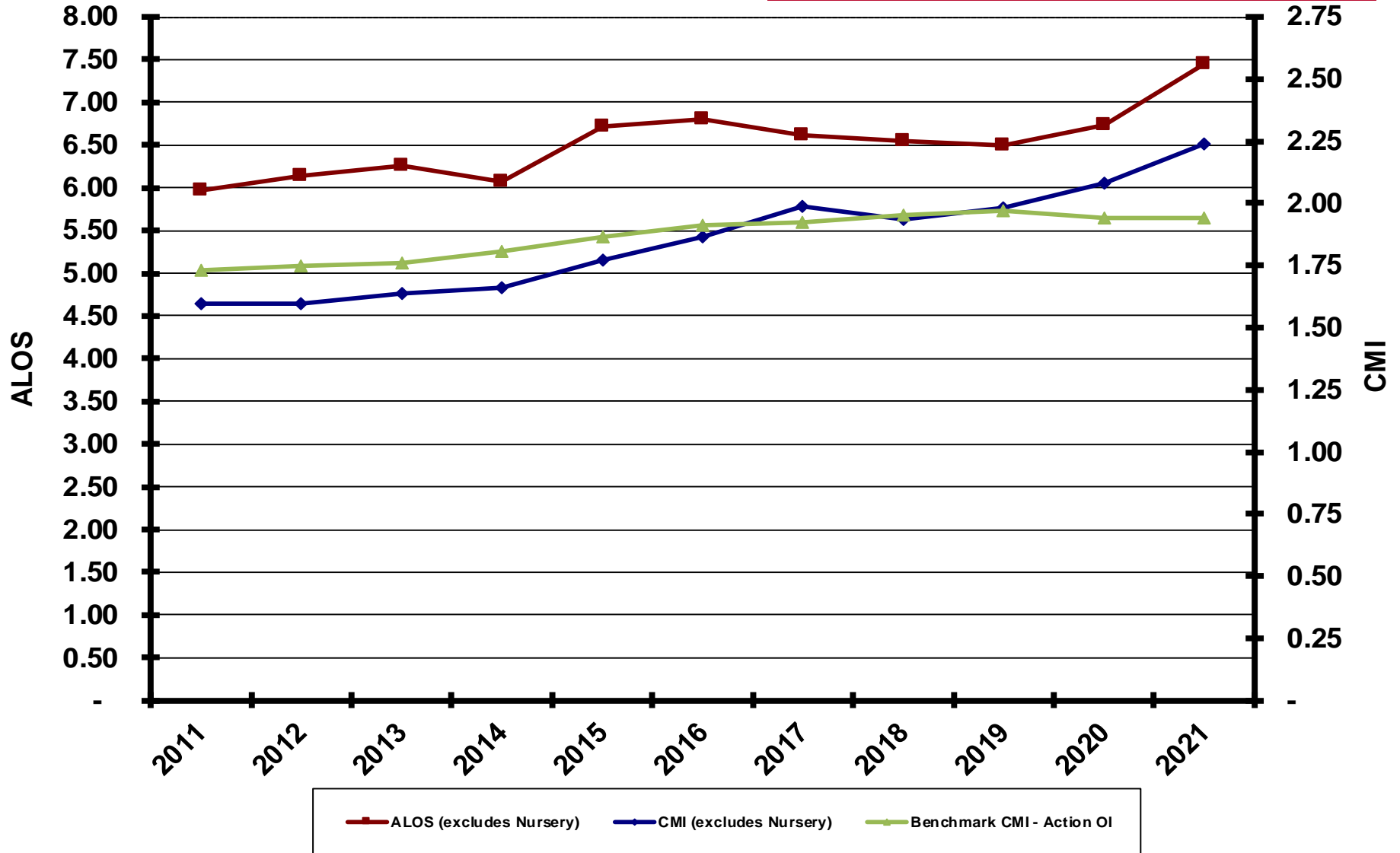
	MTD Actual	MTD Budget	MTD Variance	MTD % Variance	YTD Actual	YTD Budget	YTD Variance	YTD % Variance
Acute Discharges	1,833	1,962	(129)	-6.6%	13,006	13,607	(601)	-4.4%
Acute Patient Days	14,102	12,973	1,129	8.7%	96,772	89,979	6,793	7.5%
Observation Discharges	706	942	(236)	-25.1%	5,131	6,596	(1,465)	-22.2%
Observation Patient Days	958	1,309	(351)	-26.8%	6,843	9,075	(2,232)	-24.6%
Surgeries	1,328	1,546	(218)	-14.1%	10,978	10,682	296	2.8%
ER Arrivals	5,300	6,663	(1,363)	-20.5%	37,943	46,211	(8,268)	-17.9%
Primary Care Visits	14,005	13,306	699	5.3%	110,481	102,238	8,243	8.1%
Specialty Visits	22,232	29,479	(7,247)	-24.6%	189,887	193,048	(3,161)	-1.6%
Behavioral Health - Clinic Visits	15,480	7,292	8,188	112.3%	51,044	52,046	(1,002)	-1.9%
Behavioral Health - Patient Days	2,117	2,084	33	1.6%	13,320	14,454	(1,134)	-7.8%

**UNM Hospital
YTD Stats Variance to Prior YTD
Through January 2021**

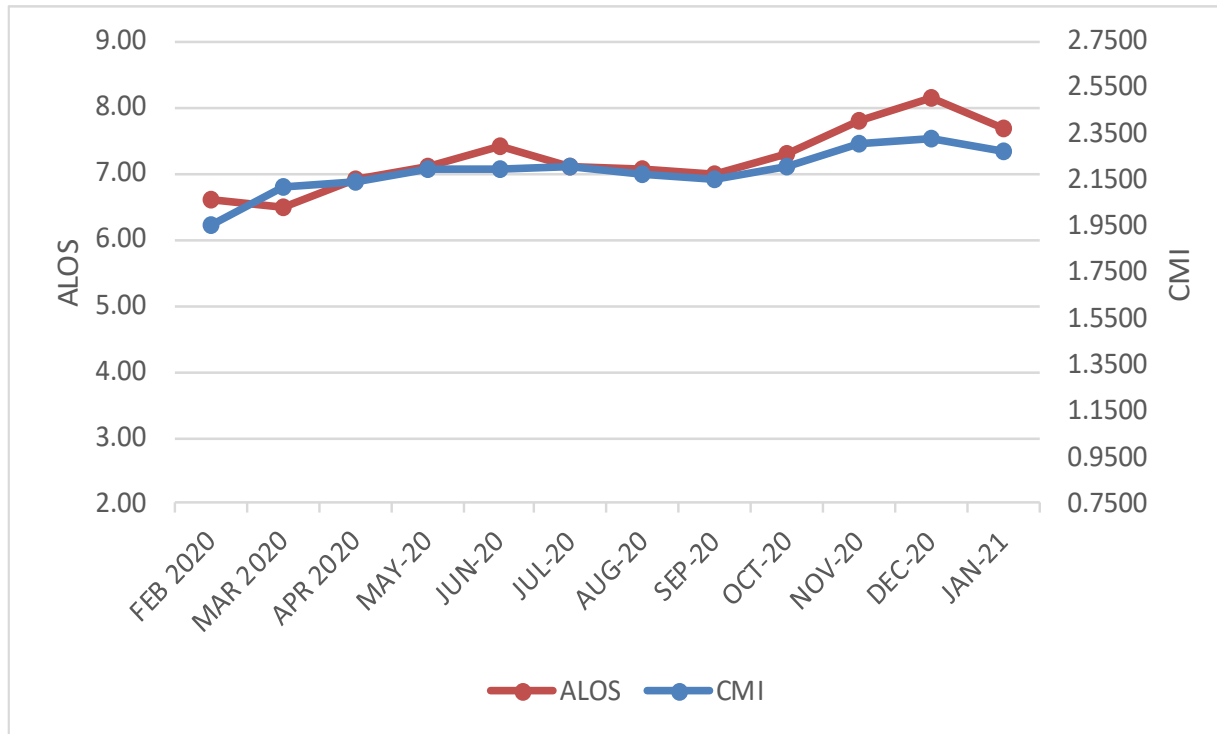


	MTD Actual	Prior MTD	MTD Variance	MTD % Variance	YTD Actual	Prior YTD	YTD Variance	YTD % Variance
Acute Discharges	1,833	2,095	(262)	-12.5%	13,006	13,634	(628)	-4.6%
Acute Patient Days	14,102	13,563	539	4.0%	96,772	90,415	6,357	7.0%
Observation Discharges	706	1,121	(415)	-37.0%	5,131	7,039	(1,908)	-27.1%
Observation Patient Days	958	1,632	(674)	-41.3%	6,843	10,099	(3,256)	-32.2%
Surgeries	1,328	1,707	(379)	-22.2%	10,978	11,891	(913)	-7.7%
ER Arrivals	5,300	8,226	(2,926)	-35.6%	37,943	51,544	(13,601)	-26.4%
Primary Care Visits	14,005	15,568	(1,563)	-10.0%	110,481	109,301	1,180	1.1%
Specialty Visits	22,232	32,118	(9,886)	-30.8%	189,887	215,884	(25,997)	-12.0%
Behavioral Health - Clinic Visits	15,480	8,322	7,159	86.0%	51,044	49,728	1,317	2.6%
Behavioral Health - Patient Days	2,117	2,093	24	1.1%	13,320	14,072	(752)	-5.3%

UNM Hospital
CMI and ALOS
Through January 2021



**UNM Hospital
CMI and ALOS
Monthly Trend through January 2021**



UNM Hospitals	Action OI Benchmark	Jan-21	YTD	YTD Budget	% Budget YTD	Prior YTD	% Growth
ALOS		7.69	7.44	6.61	-12.52%	6.63	-12.20%
Case Mix Index		2.28	2.24	2.08	7.63%	2.05	9.00%
CMI Adjusted Patient Days *	56,648	62,586	438,178	410,276	6.80%	407,632	7.49%
Net Core Patient Revenues (\$ in thousands)		\$ 83,850	\$ 614,941	\$ 553,152	11.17%	\$ 596,067	3.17%
Total Operating Expenses** (\$ in thousands)		\$ 116,923	\$ 788,174	\$ 723,693	-8.91%	\$ 721,764	-9.20%
Total Operating Expenses*** (\$ in thousands)		\$ 116,747	\$ 785,193	\$ 717,745	-9.40%	\$ 692,283	-13.42%
Net Operating Income (\$ in thousands)		\$ (15,924)	\$ (51,833)	\$ (66,295)	21.82%	\$ (53,817)	3.69%
Net Income (\$ in thousands)		\$ 5,589	\$ 68,491	\$ 8,532		\$ 51,738	
Net Core Revenue/CMI Adj Patient Day		\$ 1,340	\$ 1,403	\$ 1,348	4.09%	\$ 1,462	-4.03%
Cost**/CMI Adj Patient Day	\$ 1,888	\$ 1,868	\$ 1,799	\$ 1,764	-1.97%	\$ 1,771	-1.59%
Cost***/CMI Adj Patient Day	\$ 1,888	\$ 1,865	\$ 1,792	\$ 1,749	-2.43%	\$ 1,698	-5.51%
FTEs		7,128	6,826	7,062	3.34%	6,411	-6.48%

* CMI Adjusted Patient Days (Adjusted Patient Days X CMI) is to account for the outpatient activities in the hospital and the relative acuity of the patients. CMI is a relative value assigned to a diagnosis-related group. Adjusted patient days (Patient Days X (Gross Patient Revenue/Gross Inpatient Revenue)) is to account for outpatient and other non-inpatient activities in the Hospital. Action OI benchmark is a quarterly report and for July - September 2020 the 50th percentile is 169,943. The metric above divided by three months for comparative purposes.

** Operating expenses exclude Contract Retail Pharmacy Expense

*** Operating expenses exclude Contract Retail Pharmacy & HS Exec Initiatives